## **Biosearch**





**EQUITY - SPAIN**Sector: Biotechnology

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Important news

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### **Business description**

Biosearch (BIOS) is a small Spanish biotech company based in Granada, specialising in the research, development and sale of functional ingredients (natural extracts, omega-3 and probiotics) for the nutrition and healthcare markets. It has an international presence (80% of revenues). A former subsidiary of the former EBRO-Puleva, its core shareholder remains the Kerry Group (90,3% of capital).

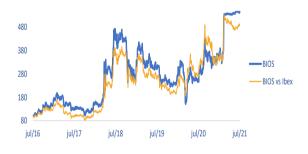
#### Market Data

| Market Cap (Mn EUR and USD)    | 126.4      | 149.0    |
|--------------------------------|------------|----------|
| EV (Mn EUR and USD) (2)        | 125.1      | 147.5    |
| Shares Outstanding (Mn)        | 57.7       |          |
| -12m (Max/Med/Mín EUR)         | 2.20 / 1.6 | 7 / 0.99 |
| Daily Avg volume (-12m Mn EUR) | 0.65       |          |
| Rotation <sup>(3)</sup>        | 132.0      |          |
| Factset / Bloomberg            | BIO-ES / I | BIO SM   |
| Close fiscal year              | 31-Dec     |          |
|                                |            |          |

### Shareholders Structure (%)

| Kerry Iberia Taste & Nutrition | 90.3 |
|--------------------------------|------|
| Free Float                     | 9.7  |

### Relative performance (Base 100)



### Stock performance (%)

|                         | -1m  | -3m  | -12m  | -5Y   |
|-------------------------|------|------|-------|-------|
| Absolute                | 0.0  | 2.1  | 113.0 | 447.5 |
| vs Ibex 35              | 3.5  | -0.9 | 79.2  | 395.2 |
| vs Ibex Small Cap Index | 2.5  | 2.7  | 50.7  | 162.6 |
| vs Eurostoxx 50         | 0.5  | -1.0 | 73.5  | 273.2 |
| vs Sector benchmark(4)  | -5.9 | -9.7 | 99.0  | 313.2 |

- (1) The opinion regarding the results is on reported EBITDA with respect to our estimate for the year (12m). The impact reflects whether, due to the results, we envisage a significant revision (>5% 10%, depending on the sector) of our EBITDA estimate (for any of the estimated years).
- (2) Please refer to Appendix 2.
- (3) Rotation is the % of the capitalisation traded 12m.
- (4) vs Eurostoxx 600 Health Care.

 $(\mbox{\ensuremath{^{\ast}}})$  Unless otherwise indicated, all the information contained in this report is based on: The Company, Factset and Lighthouse.

# After the success of the Kerry bid, its de-listing has been planned

**THE KERRY GROUP TAKEOVER BID FOR BIOS HAS SUCCEEDED IN THE FIRST ROUND** (90.3% OF CAPITAL). The offer made last February by Kerry Iberia Taste & Nutrition (the Spanish subsidiary of Irish food giant Kerry Group) to 100% of the capital of Biosearch (57,699,522 shares; EUR 126.9Mn) has been accepted by shareholders representing 90.33% of capital (52,121,923 shares).

THE DEAL WILL BE SETTLED ON JULY 8, two business days after the result of the takeover bid is announced in the trading bulletins of the stock exchanges. Kerry will pay a total of EUR 114.7Mn (EUR 2.2/share).

THE SUCCESS OF THE TAKEOVER BID WILL ALLOW THE DE-LISTING OF BIOS TO BE BROUGHT FORWARD, via a squeeze-out of the rest of the capital to be carried out on July 27, 2021. The payment to be made will be identical to the original offer (EUR 2.2/share), with the associated expenses of the deal being borne by the offerer.

AND TRADING IN THE STOCK IS LIKELY TO BE SUSPENDED FROM JULY 15 until its definitive de-listing, once the squeeze-out has been settled.

THIS DEAL CONFIRMS THE MOVEMENT IN THE FOOD INDUSTRY TOWARDS HEALTHY FOODS/NUTRITION. The Irish group is a leading supplier for the food, beverages and pharmaceutical products (excipients) industries. The integration of BIOS will extend its range of higher added value solutions for the industry: the Spanish biotech company is present in the probiotics market (in expansion), in omega-3 (from fish and vegetables) and in dietary supplements (natural extracts).

AND IS ALSO SYNERGIC FOR BIOS: as it will be able to lever its current business on the commercial structure of the Irish multi-national, allowing it to accelerate the development of its pipeline (the GERAS and Gesta Health projects, plus its library of probiotics).

WITH THE MARKET CONTINUING TO REFLECT THE GROWING INTEREST IN PROBIOTICS. The multiples of the deal amount to 26.5x 2021e EV/EBITDA, vs. 30.5x on average for peers in probiotics (+12% vs multiples at the beginning of June) and 15.9x in lipids, c. 20% and 40% of 2021e revenue respectively; these being the business lines with the highest margins.





# Appendix 1. EV breakdown at the date of this report

|                                      | EUR Mn | Source          |
|--------------------------------------|--------|-----------------|
| Market Cap                           | 126.4  |                 |
| + Minority Interests                 | -      | 3m Results 2021 |
| + Provisions & Other L/T Liabilities | 1.9    | 3m Results 2021 |
| + Net financial debt                 | (2.2)  | 3m Results 2021 |
| - Financial Investments              | 0.9    | 3m Results 2021 |
| +/- Others                           |        | 3m Results 2021 |
| Enterprise Value (EV)                | 125.1  |                 |

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### **Notes and Reports History**

| Date of report | Recommendation | Price<br>(EUR) | Target price<br>(EUR) | Period of validity | Reason for report                     | Analyst                          |
|----------------|----------------|----------------|-----------------------|--------------------|---------------------------------------|----------------------------------|
| 08-Jul-2021    | n.a.           | 2.19           | n.a.                  | n.a.               | Important news                        | Ana Isabel González García, CIIA |
| 02-Jun-2021    | n.a.           | 2.19           | n.a.                  | n.a.               | Important news                        | Ana Isabel González García, CIIA |
| 30-Apr-2021    | n.a.           | 2.13           | n.a.                  | n.a.               | 3m Results 2020                       | Ana Isabel González García, CIIA |
| 26-Feb-2021    | n.a.           | 2.13           | n.a.                  | n.a.               | 12m Results 2020                      | Ana Isabel González García, CIIA |
| 16-Feb-2021    | n.a.           | 2.11           | n.a.                  | n.a.               | Important news                        | Ana Isabel González García, CIIA |
| 05-Nov-2020    | n.a.           | 1.30           | n.a.                  | n.a.               | 9m Results 2020                       | Ana Isabel González García, CIIA |
| 28-Jul-2020    | n.a.           | 1.22           | n.a.                  | n.a.               | 6m Results 2020                       | Ana Isabel González García, CIIA |
| 30-Apr-2020    | n.a.           | 1.15           | n.a.                  | n.a.               | Estimates downgrade                   | Ana Isabel González García, CIIA |
| 02-Mar-2020    | n.a.           | 1.10           | n.a.                  | n.a.               | 12m Results 2019                      | Ana Isabel González García, CIIA |
| 29-Oct-2019    | n.a.           | 0.95           | n.a.                  | n.a.               | 9m Results 2019 - Estimates downgrade | Ana Isabel González García, CIIA |
| 30-Jul-2019    | n.a.           | 1.02           | n.a.                  | n.a.               | 6m Results 2019 - Estimates downgrade | Ana Isabel González García, CIIA |
| 14-May-2019    | n.a.           | 1.24           | n.a.                  | n.a.               | 3m Results 2019                       | Ana Isabel González García, CIIA |
| 28-Feb-2019    | n.a.           | 1.62           | n.a.                  | n.a.               | 12m Results 2018                      | Ana Isabel González García, CIIA |
| 31-Jan-2019    | n.a.           | 1.56           | n.a.                  | n.a.               | Initiation of Coverage                | Ana Isabel González García, CIIA |

